

2021 Acquisition Opportunities

Project Tennessee (Active)

Project Tennessee is a profitable, fast-growing federal contractor specializing in integrated IT services including cloud migration, cybersecurity, scientific research, and niche software customization expertise. The management team projects revenue of \$11 million and EBITDA of \$1.4 million in 2021. The buyer of the company must be a woman as several of the company's federal contracts have a women-owned small business designation.

Deal Contact: Chris Curtin (703) 475-8627 ccurtin@sbliftoff.com

Project Princeton (Active)

Project Princeton is a profitable construction company specializing in exterior installation and finish systems (EIFS), rainscreen installation, drywall and restoration. The company is headquartered in the Mid-Atlantic region and generated revenue of \$60 million and EBITDA of \$3.5 million in 2020. **Deal Contact:** Chris Curtin (703) 475-8627 <u>ccurtin@sbliftoff.com</u>

Project Pennsylvania (Active)

Project Pennsylvania is a federal contractor that has experienced significant growth as a result of several recent contract wins. The company specializes in project management, facility and base operations, maintenance and logistics support services. The management team projects revenue of \$50 million and EBITDA of \$3.7 million in 2021.

Deal Contact: lan Durham (269) 200-6001 idurham@sbliftoff.com

Project Pierre (Active)

Project Pierre is a growing and extremely profitable healthcare IT company that is uniquely positioned for extensive expansion within the federal sector. The company generated \$8.2 million in revenue and \$2.2 million in EBITDA in 2020.

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Project Baltimore (Coming Soon)

Project Baltimore provides technology development, security and operations (DevSecOps) to federal health agencies. The management team projects revenue of \$25-\$30 million and EBITDA of \$5-\$7 million in 2021.

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